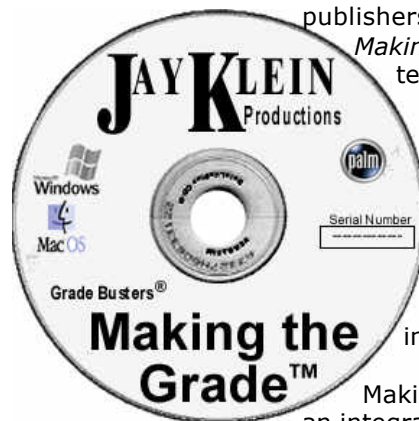


Computer Resources

An Authorized Making the Grade Dealer

Making The Grade:

Jay Klein Productions,
publishers of *Grade Busters:*
Making the Grade(TM)
teacher classroom



management tool for
Windows and Macintosh
computers. Making the
Grade has won every
major award available
in the field of teacher
productivity...and still
continues to grow and
improve every year.

Making the Grade features
an integrated grade book, Daily
Record, Seating Chart, Automatic
Voice Processing module, Scantron/NCS
OMR component, Student Portrait Studio
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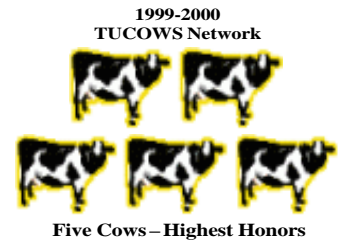
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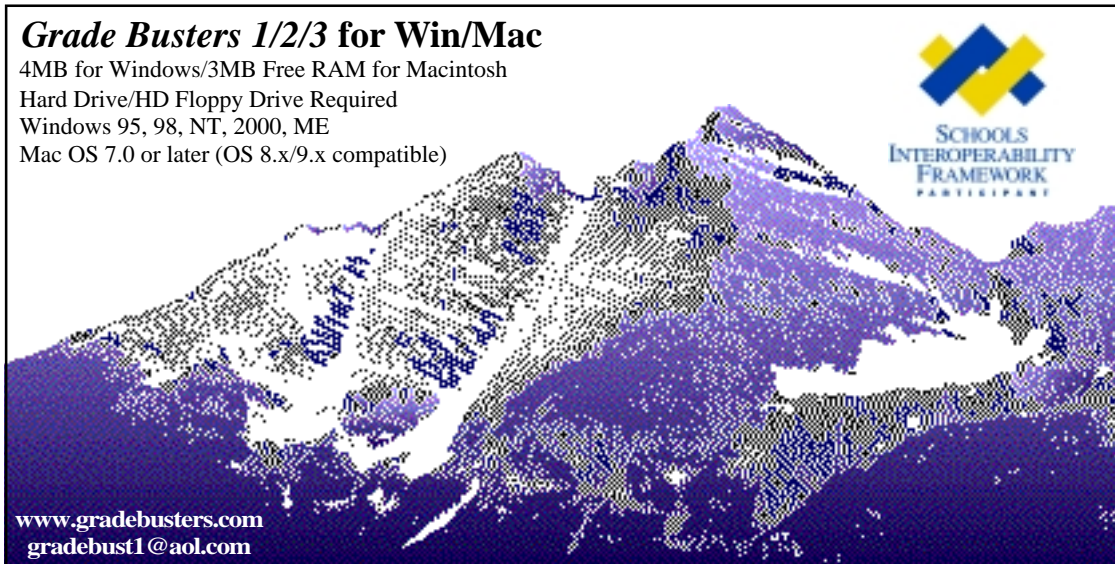
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Note: Jay Klein Technical Support: 1-719-599-8786

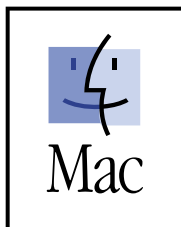



Grade Busters Windows® & Mac®: Making the Grade

Grade Busters 1/2/3 for Win/Mac
4MB for Windows/3MB Free RAM for Macintosh
Hard Drive/HD Floppy Drive Required
Windows 95, 98, NT, 2000, ME
Mac OS 7.0 or later (OS 8.x/9.x compatible)



www.gradebusters.com
gradebust1@aol.com



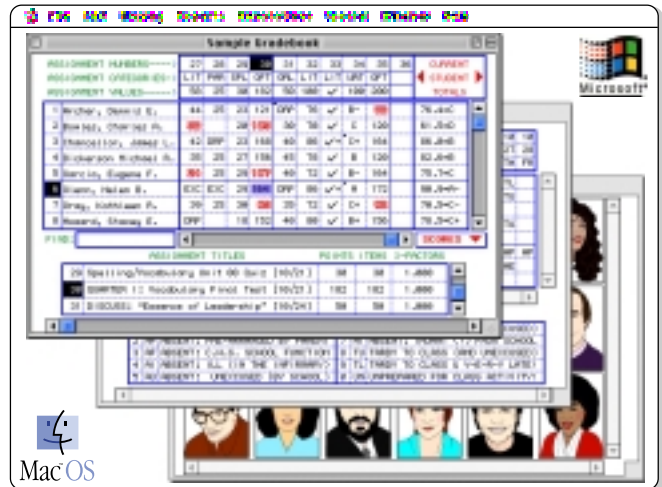
**SALES
AND
FEATURES
SHEETS**



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FEATURES SHEET FOR “MAKING THE GRADE” WINDOWS AND MACINTOSH — VERSION 9.0—

Grade Busters: Making the Grade™ is the complete teacher classroom management tool for Windows® and Macintosh® computers. Featuring an integrated **Gradebook**, **Daily Record**, **Seating Chart**, **Automatic Voice-Processing module**, **Scantron®/NCS® OMR component**, **Student Portrait Studio**, and **PDA package**, *Making the Grade* has won every major award available in the field of teacher productivity . . . and still continues to grow and improve every year!



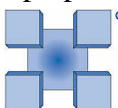
COMPANY HISTORY

Grade Busters 1/2/3
2nd Place Winner!
“Teacher Utility of the Decade”
—*Technology and Learning*

JAY KLEIN PRODUCTIONS

“Jay Klein Productions:
One of America’s 7
Favorite Software Companies”
—*Electronic Learning*

Jay Klein Productions, Inc., was founded in 1983 by two teachers at Coronado High School in Colorado Springs, Colorado: Jay A. Klein, English teacher and Colorado Teacher of the Year Finalist (1989) and Herbert A. Sweat, Earth Science teacher and computer/media specialist. Since the publication of *Grade Busters 1/2/3* for the Apple II computer in 1984, Jay Klein Productions has grown to be the acknowledged leader in teacher productivity tools by such prestigious publications as *Only the Best*, *Classroom Computer Learning*, *Teaching and Computers*, *inCider*, *Electronic Learning*, *Booklist*, *Media and Methods*, *A+*, *Creative Classroom*, *Technology & Learning*, *MacWorld*, *Jazz Educators Journal*, *Pen Computing*, *Science and Children*, *Teaching K-8*, *Gecko*, and many more. Proudly boasting the only **LIFETIME FREE UPDATE/UPGRADE/REPAIR/REPLACEMENT GUARANTEE** in its field, Jay Klein Productions proves that service after the sale is a software company’s greatest asset. Down with perpetual upgrade fees!



Computer Resources

Call Toll-Free: 1-888-665-4046

MAKING THE GRADE FEATURES

- ❑ Each class file has room for **80 students** with **320 assignment scores** each. (Whenever scores are changed, MTG retains previous entries for “undoing” later if desired!)
- ❑ Full **import and export capability** is available in all setup screens and fields of the Gradebook. Import your data from other *MtG* files, ASCII files, or such third party vendors as Carter-Pertaine®, Pentamation®, Excelsior/Pinnacle®, SIMS®, Campus America®, Schoolmaster®, Skyward, Grade Bubbler® . . . and more added monthly!
- ❑ **10 assignment categories** are available in each class (% **weighted** into a composite grade or kept separate within a traditional **Total Points** system), with **5 separate grading scales** per class for true individualization.
- ❑ **5 Annotations/Remarks** of your own design can be appended to student scores (“Reduced for lateness,” “Exceptional effort,” “Highest score in the class,” and the like).
- ❑ MTG boasts unparalleled **Gradebook display capabilities** from monitor or overhead projector (by **raw scores**, **letter grades**, or **percentages**; by **rank**, **roster**, or **random arrangement**; by **student name** or **student number**; for the **entire term** or for **one assignment**; for the **entire class** or for **one student**; by **table** or by **line/bar graph**—and more!
- ❑ All student progress reports are available in **English and Spanish!**
- ❑ **20 customizable letter grades** are available! Set up your own keyboard entries from **A+** to **F** to **NYI** (Not Yet In) to **APT** (Almost Passed This) or any other mark you can devise!
- ❑ Our unique **Teacher Aide Option** lets students, paraprofessionals, parents, or colleagues enter Gradebook information “blindly”—**without violating students’ privacy rights!**
- ❑ Behold our exciting new **Select-A-Student** and **Select-A-Group** features! When you need student volunteers for discussions, oral drills, and the like, it’s “Wheel of Fortune” in the classroom!
- ❑ Save hours of your precious time with MTG’s powerful **Print Macros!** Every time you print a gradebook, student progress report, class bar chart, or the like, save that “formula” . . . and then click only its title the next time!

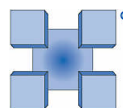
THE GRADEBOOK

The screenshot shows a window titled 'Sample.mtg' with a grid of student scores. The grid has columns for assignment numbers (27-35) and rows for student names. Below the grid is a 'FIND:' field and a 'SCORES' dropdown menu. At the bottom, there is a table of assignment titles, points, items, and x-factors.

ASSIGNMENT NUMBERS-->	27	28	29	30	31	32	33	34	35	CURRENT
ASSIGNMENT CATEGORIES-->	LIT	PAR	SFL	QFT	ORL	LIT	LIT	WRT	QFT	STUDENT
ASSIGNMENT VALUES-->	50	25	30	150	50	100	✓	100	200	TOTALS
1 Archer, Dennis E.	44	28	33	121	DRP	76	✓	B-	92	76.4=C
2 Bowles, Charles A.	32	✓	30	102	30	70	✓	C	128	81.5=D
3 Chancellor, James L.	40	DRP	33	188	40	88	✓	C+	164	86.0=B
4 Dickerson Michael R.	35	28	37	158	45	70	✓	B	128	82.5=B
5 Garcia, Eugenia F.	34	28	39	107	40	72	✓	B-	164	75.7=C
6 Glenn, Helen B.	DRP	DRP	39	154	DRP	88	✓	A	172	98.8=A
7 Gray, Kathleen R.	39	28	30	83	35	72	✓	C+	92	70.6=C
8 Howard, Stacey E.	DRP	✓	19	152	40	80	✓	B+	158	78.5=C+

ASSIGNMENT TITLES	POINTS	ITEMS	X-FACTORS
34 COMPOSITION 1: The Nature of Man (16/00)	100	100	1.000
35 QUARTER I: Spelling Final Test (16/00)	200	100	2.000
35			

- ❑ Ask students for their birthdays at the beginning of the term, and then let MTG print colorful **birthday cards** when those days arrive! (You have enough on your mind already, so let us help with those important PR opportunities.)
- ❑ **Showcase special scores**, good or bad, as they are entered into your gradebook. Want to see **at a glance** which scores in the spreadsheet are A’s, D’s, F’s, barely passing, and so forth? Now you can!
- ❑ MTG offers more “**start over**” options when one marking period ends and another begins than any other teacher tool available! Whether you need to **merge** as many as 15 previous terms into a single weighted grade, **reset** your current gradebook for a new range of scores, or just **empty/blank/clear** the current file and start afresh, the power of the new day is all yours!
- ❑ If students are permitted to work at their own pace in your subject area, use MTG’s **Calculate INC’s as . . .** feature to evaluate only that work which has been officially completed!
- ❑ Mail-merging data collected and modified within MTG is only a click away with our powerful **Export the student database** feature! Design your own progress reports within *AppleWorks*®, *Microsoft Works*®, *Word*®, or the like, and then merge student’s addresses, telephone numbers, grades, citizenship/effort marks, and more to impress parents, administrators, and colleagues alike!
- ❑ **Drop/Undrop the “lowest” grade(s)** for all students (or just a few), while protecting specific assignments and skill categories!



MAKING THE GRADE FEATURES

- ❑ Each MTG class file has room for **5 customized seating charts** (based on a single room template of the teacher's design). It matters not whether your students' chairs lie in straight rows, diagonals, circles, horseshoe configurations, or random clusters—arranging and rearranging your students within any of those designs is but a mouse click away!
- ❑ Feel free to seat your students **by hand** . . . or let MTG place them automatically according to any criteria you wish! That is, let the Seating Chart arrange your students by **Name, Rank in Class, Alternating Sex, Same Sex, Group Code, Grading System, Citizenship Mark, Counselor, Zip Code, Book Number, Locker Number, Phone Number, Birth Date**, or any other criterion you can think of!
- ❑ Print seating charts with students' **names** (only), their **names and pictures**, their **grades for the term** or **individual assignments**, their **rank in class**, with **Daily Record grid** (below), or the current room template (below right).

THE SEATING CHART



- ❑ Let student aides take attendance directly from the **seating chart with Daily Record tabs** and save precious time at the beginning of each class period!
- ❑ MTG enables you to **export the room templates** you've set up, sharing them with colleagues who teach in the same room!

MR. JAY A. ELLIS
COLUMBIA HIGH SCHOOL

NOVEMBER 24, 1999
VERSION 1.199-09

**SOPHOMORE 3/4B ENGLISH
DAILY CHART: ROOM 201**

JAMES L. CHANCELLOR	TIMOTHY A. HUIZ	LYNN T. JENSENS	BERRICA J. KNIGHT	MICHAEL Z. RUTLEDGE	
MICHAEL D. DICKERSON	STEPHEN E. HUFFON	SUZAN S. HUNTINGTON	TARANA C. LEE	EDDIE J. ZAMFON	JERRY D. TORRENCE
LEITH L. ST. JAMES	SUCHEE F. GARCIA	THOMAS L. INGRAM	SHELLE H. O'GRADY	CHARLES A. BOWLES	MOLLY W. MC GANN
JEFFREY F. LEWIS	DONALD T. MORGAN	BEVERLY H. JANSEN	DENNIS E. ARCHER	JOHN C. POWELL JR.	STACY E. HOWARD
CARIE E. DAYMOND	JASON D. KOSTERMAN		HELEN E. GLENN	KRISTIA A. OGDEN	
KATHLEEN R. GRAY	JEREMY D. TODER		VICKIE R. SMITH	KRISTIN R. WINSTON	

-1- -2- -3- -4- -5- -6-

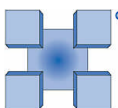
Seating Chart With Daily Record Grids

MR. JAY A. ELLIS
COLUMBIA HIGH SCHOOL

NOVEMBER 24, 1999
VERSION 1.199-09

**SOPHOMORE 3/4B ENGLISH
ROOM 201 TEMPLATE**

Room Template With "Flow" Numbers



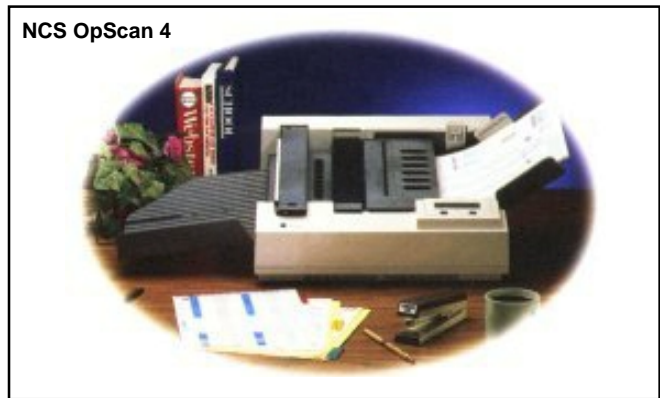
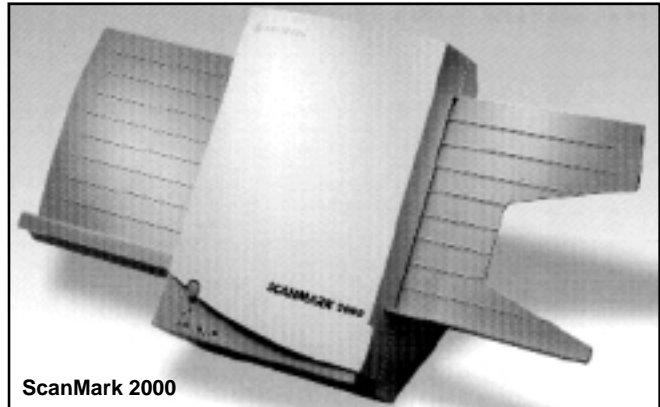
Computer Resources

Call Toll-Free: 1-888-665-4046

MAKING THE GRADE FEATURES

- ❑ MTG supports Scantron's **ScanMark 2000** and **2500** series of Optical Mark Readers, along with **Forms 158, 166, 262, 2020, 2050, 2052, 2097, 2888, 20052, 22000, and 52000.**
- ❑ MTG also connects with NCS's **OpScan** series of readers: the **2/3, 4, 4XP, 5, 7, 10, and 21. Form MB30-16504** is currently the only sheet supported for all devices in the OpScan series.
- ❑ **Extensive display and hardcopy analysis** of multiple-choice tests is available within this component of MTG, including detailed **analyses of student answer sheets** that pair responses with correct answers, if desired. (Witness the sample student printouts below left.) MTG also offers **test item analyses** of OMR documents themselves (below right), specifying the number of responses made within each question and pointing out items that may have been "too easy" or "too hard." **Class analyses** are also available to the teacher by **student name** or by **student number** for posting within the classroom. The complete database of student responses for each OMR document is stored within the MTG class file for analysis any time one wishes.

THE SCANTRON/NCS CONNECTION



MR. J. A. ELLIEN COLUMBIANA SENIOR SCHOOL	DENNIS E. ARCHER SOPHOMORE 3/4B ENGLISH	NOVEMBER 24, 1999 QUARTER 1: 1999-00
PERIOD 1 LOAD OF THE FLIER: Pmt/Tot E 1 N 0 0		
FORM NUMBER:	123456789123456789012345678912345	11111111112222222222333333
THE CORRECT RESPONSE:	DCAADEBCEBDCDDAEDBCEACB	EEACC
YOUR RESPONSE:	+E+D+D+++++D++C++++	D++++
TOTAL Correct Responses:	23 out of 30	YOUR Points Earned: 92 out of 120

MR. J. A. ELLIEN COLUMBIANA SENIOR SCHOOL	CHARLES A. BOWLES SOPHOMORE 3/4B ENGLISH	NOVEMBER 24, 1999 QUARTER 1: 1999-00
PERIOD 1 LOAD OF THE FLIER: Pmt/Tot E 1 N 0 0		
FORM NUMBER:	123456789123456789012345678912345	11111111112222222222333333
THE CORRECT RESPONSE:	DCAADEBCEBDCDDAEDBCEACB	EEACC
YOUR RESPONSE:	+E+++C+++++D+++++E	+++++
TOTAL Correct Responses:	27 out of 30	YOUR Points Earned: 100 out of 120

MR. J. A. ELLIEN COLUMBIANA SENIOR SCHOOL	JAMES L. CHANC ELLOR SOPHOMORE 3/4B ENGLISH	NOVEMBER 24, 1999 QUARTER 1: 1999-00
PERIOD 1 LOAD OF THE FLIER: Pmt/Tot E 1 N 0 0		
FORM NUMBER:	123456789123456789012345678912345	11111111112222222222333333
THE CORRECT RESPONSE:	DCAADEBCEBDCDDAEDBCEACB	EEACC
YOUR RESPONSE:	+++++C++E++++C+++++D++++	+++++
TOTAL Correct Responses:	24 out of 30	YOUR Points Earned: 96 out of 120

MR. J. A. ELLIEN COLUMBIANA SENIOR SCHOOL	PERIOD 1 SOPHOMORE 3/4B ENGLISH										NOVEMBER 24, 1999 QUARTER 1: 1999-00
Questions™ Item Analysis Summary LOAD OF THE FLIER: Pmt/Tot E 1 N 0 0											
ITEM	A/1	B/1	C/1	D/1	E/1	BLANK	?	% CORRECT	EASY?	HARD?	
1.	1	27	0	1	1	1	0	87.10			
2.	2	0	26	0	3	1	0	80.66			
3.	26	2	0	0	3	0	1	80.66			
4.	27	1	1	1	1	0	0	87.10			
5.	0	30	0	1	0	0	0	96.77	*		
6.	4	4	5	5	9	2	0	29.03		*	
7.	0	2	2	27	0	0	1	87.10			
8.	1	0	2	1	26	0	0	83.87			
9.	0	1	29	1	0	0	0	93.55	*		
10.	2	27	1	1	0	0	0	87.10			
11.	1	2	26	1	2	0	0	80.66			
12.	1	2	4	25	1	2	0	87.10			
13.	0	2	1	27	0	0	1	87.10			
14.	0	26	4	0	0	1	0	83.87			
15.	0	2	1	24	1	3	0	77.42			
16.	26	2	1	1	0	1	0	83.87			
17.	4	4	5	10	6	2	0	19.26		*	
18.	1	28	1	0	0	1	0	90.32	*		
19.	1	27	0	0	2	1	0	87.10			
20.	0	1	2	27	0	1	0	87.10			
21.	0	2	27	1	0	0	1	87.10			
22.	0	0	0	5	26	1	0	80.66			
23.	26	0	1	1	4	0	0	80.66			
24.	1	23	0	6	0	1	0	74.19			
25.	1	1	26	1	1	1	0	83.87			
26.	0	0	3	0	0	28	0	N/A			
27.	0	0	0	0	0	35	0	N/A			
28.	0	0	0	0	0	35	0	N/A			
29.	0	0	0	0	0	35	0	N/A			
30.	0	0	0	0	0	36	0	N/A			
31.	1	0	2	1	24	2	1	77.42			
32.	0	1	1	1	24	4	0	77.42			
33.	27	3	1	1	0	3	0	74.19			
34.	0	0	24	0	2	4	0	77.42			
35.	0	4	22	0	2	3	0	70.97			
NUMBER OF SHEETS SCORED: 31								ASSIGNMENT AVERAGE: 79.71			
Statistics note that a test item having more than 90% correct responses may be too easy, likewise, any question with less than 30% correct may be too hard.										Too Easy Total: 3	
										Too Hard Total: 2	

Student Scantron/NCS Reports with Answer Key

Test Item Scantron/NCS Analysis with Answer Key



Computer Resources

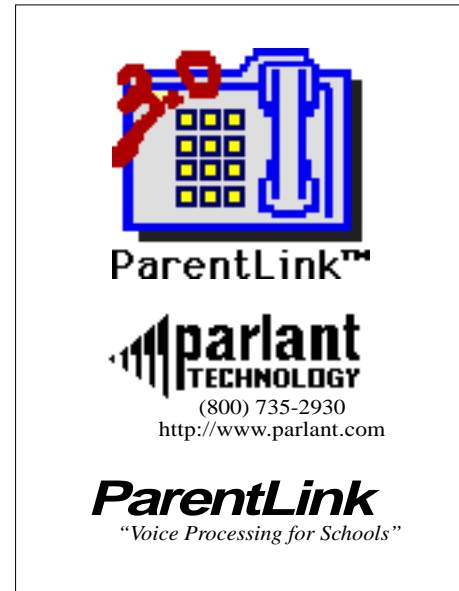
Call Toll-Free: 1-888-665-4046

Making the Grade and *ParentLink* have formed an exciting partnership in educational technology, one which saves teachers, administrators, parents, and students more time and effort than ever thought possible. Using a touch-tone telephone, “authorized personnel” can gain access to current student academic and behavioral information from any teacher’s class records 24 hours a day, 7 days a week—without the “hassle factor” of lengthy, involved personal contacts.

Just one click on the easy-to-find *ParentLink* export button in *Making the Grade* automatically downloads detailed academic and attendance data within a 250 day marking period. Parents can then access reports on recent grades, missing or incomplete work, future assignments, and, of course, daily attendance. For teachers, the downloading process for five or six classes takes about a minute for even the most ardent “technophobe,” so up-to-date student information can easily be provided to parents on a daily basis.

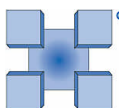
ParentLink provides parents and students the information they need to take responsibility for classroom performance. Research has repeatedly shown that when parents are informed of student progress on a regular basis, students learn more and their attitudes improve. However, and as we know all too well, paper progress reports can “disappear” on their way home from school, so *ParentLink* becomes the perfect information vehicle for parents to query the educational system whenever *they* wish, at *their* convenience. No staffings, no conferences to arrange around everyone’s busy schedules. No report cards to wait for. And, best of all, no surprises at the end of a grading period! Students also benefit greatly from *ParentLink* with up-to-date information on missing work and future assignments, all as close as their telephone—day or night, week day or week end, even on holidays.

PARENTLINK® VOICE PROCESSING



Availability: Reports are not only waiting for parents to dial in and review; teachers can easily and conveniently send them home automatically by using *ParentLink*’s powerful call-out services. The package closely monitors students’ grades and can send home reports according to preset performance criteria, maximums and minimums. When students exceed established threshold grades or attendance levels, a “glad note” can be sent home to parents acknowledging excellent performance. Similarly, if grades or attendance levels do not reach school or district minimums, a “sad note” can be sent home informing parents of specific deficiencies. Either way, uncertainty about student performance and behavior is completely eliminated, and parents have all the information they need to assist teachers and administrators in effecting student improvement.

Custom Reports: Teachers determine exactly what parents will hear. They can select default messages, using standard phrases and assignment categories such as “homework” and “tests,” and add additional comments to all reports if so desired.



MAKING THE GRADE FEATURES

THE WINDOWS/MACINTOSH CONNECTION

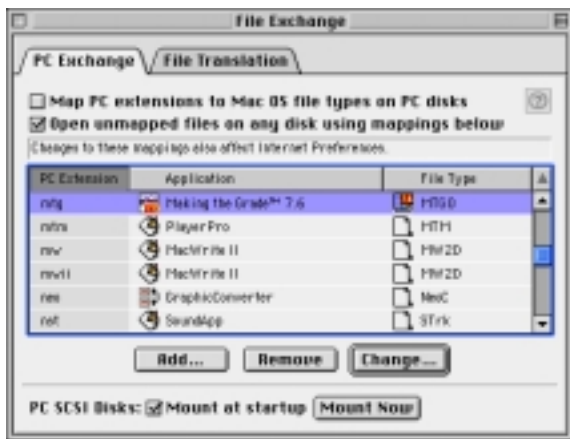
- It's "Hands Across the Sea" with *Grade Busters: Making the Grade*, for the program is identical in every respect on Windows and Macintosh platforms! The overall feature set is the same, the operational code is the same, the "look and feel" is the same . . . in short, it's hard to tell which of the gradebook screens at right appear on which computers!
 - MTG's data files are cross-platform! That is, classes created on either OS can be read without translation of any kind on the other! This means that an MTG class file created on a Compaq PC and titled **Period1.mtg** can be opened and edited on a Mac PowerBook simply by double-clicking its icon.
- Of course, **PC Exchange (File Exchange)** must be loaded on one's Macintosh for such transfers to take place, but that application is native to the Mac OS and **free** of charge!



Mac OS

ASSIGNMENT NUMBERS-->	27	28	29	30	31	32	33	34	35	36	CURRENT
ASSIGNMENT CATEGORIES-->	LIT	PAR	SPL	DFT	ORL	LIT	LIT	WRT	DFT		STUDENT
ASSIGNMENT VALUES-->	55	25	30	152	50	100	✓	100	200		TOTALS
1 Archer, Dennis E.	44	25	23	121	DRP	75	✓	B-	92		75.4=C
2 Bowles, Charles A.	32		20	102	30	70	✓	C	120		81.5=D
3 Chancellor, James L.	42	DRP	23	155	40	85	✓	C+	164		85.0=B
4 Dickerson Michael R.	35	25	27	156	45	70	✓	B	120		82.0=B
5 Garcia, Eugene F.	24	25	29	107	40	72	✓	B-	164		75.7=C
6 Glenn, Helen B.	50C	50C	29	154	DRP	85	✓	A	172		90.9=A-
7 Gray, Kathleen R.	39	25	30	83	35	72	✓	C+	92		70.5=C-
8 Howard, Stacey E.	DRP		19	152	40	80	✓	B+	156		78.5=C+

ASSIGNMENT TITLES	POINTS	ITEMS	X-FACTORS
34 COMPOSITION 1: The Nature of Man (10/28)	100	100	1.000
35 QUARTER 1: Spelling Final Test (10/28)	200	100	2.000
36			



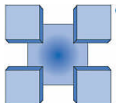
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4 Dickerson Michael R.	35	25	27	156	45	70	✓	B	120		82.0=B
5 Garcia, Eugene F.	24	25	29	107	40	72	✓	B-	164		75.7=C
6 Glenn, Helen B.	50C	50C	29	154	DRP	85	✓	A	172		90.9=A-
7 Gray, Kathleen R.	39	25	30	83	35	72	✓	C+	92		70.5=C-
8 Howard, Stacey E.	DRP		19	152	40	80	✓	B+	156		78.5=C+

ASSIGNMENT TITLES	POINTS	ITEMS	X-FACTORS
34 COMPOSITION 1: The Nature of Man (10/28)	100	100	1.000
35 QUARTER 1: Spelling Final Test (10/28)	200	100	2.000
36			



Notification of the Mac Connection within MTGW

Notification of the Win Connection within MTGM



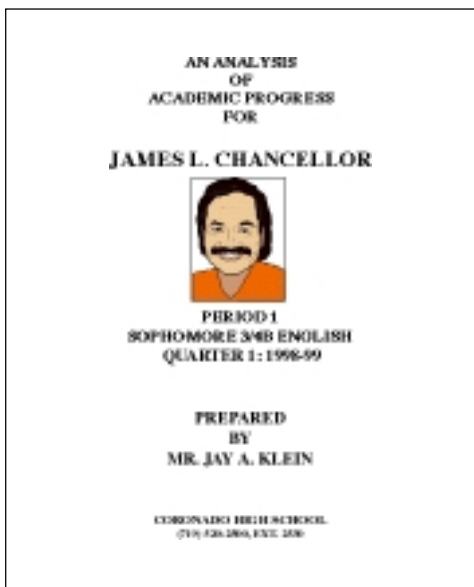
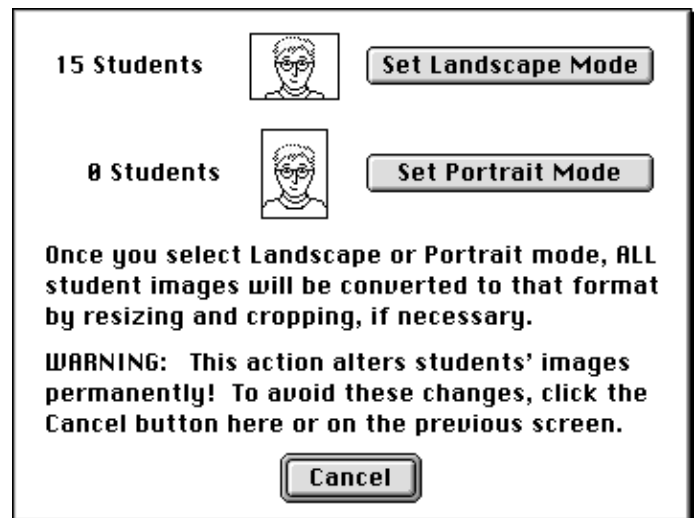
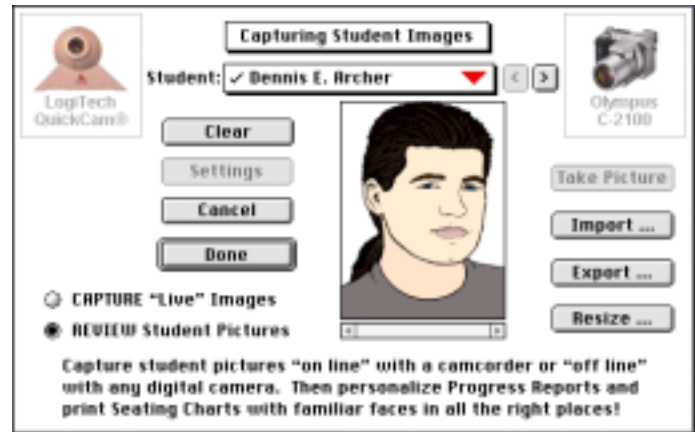
Computer Resources

Call Toll-Free: 1-888-665-4046

MAKING THE GRADE FEATURES

- ❑ MTG is proud to support all types of video input devices in the Portrait Studio component . . . not just those fine instruments shown at right (**Connectix' QuickCam®** and **Apple Computer's Quick-Take**). Whether you have a Sony Digital Mavica® camera or a video camcorder working "on line," you're all set to capture your students' pictures as they wish they'd been taken by the school photographer!
- ❑ Students' pictures appear (at your discretion) in take-home **Progress Reports**, **Seating Charts** (especially valuable for substitutes), **Select-A-Student** screens, and more . . . all serving to make your charges feel more like people and less like numbers.
- ❑ The MTG Portrait Studio supports student pictures taken in **landscape and portrait modes**, either of which may be cropped or expanded later. (See the modification screen at right.)
- ❑ Speaking of school photographers, if you have access to the "portrait CD-ROM" some companies offer their clients, you may **import photographs** as easily as take them yourself! All major picture formats are accepted, from **pict** to **jpg** to **gif** to **tiff** and beyond.
- ❑ You may also **export student pictures** from the MTG Portrait Studio (in *pict* format), a feature implemented because visual perfection sometimes does occur in classrooms!

THE PORTRAIT STUDIO



Select-A-Student Winner Screen with Portrait

Cover Sheet for Student Progress Report

Computer Resources

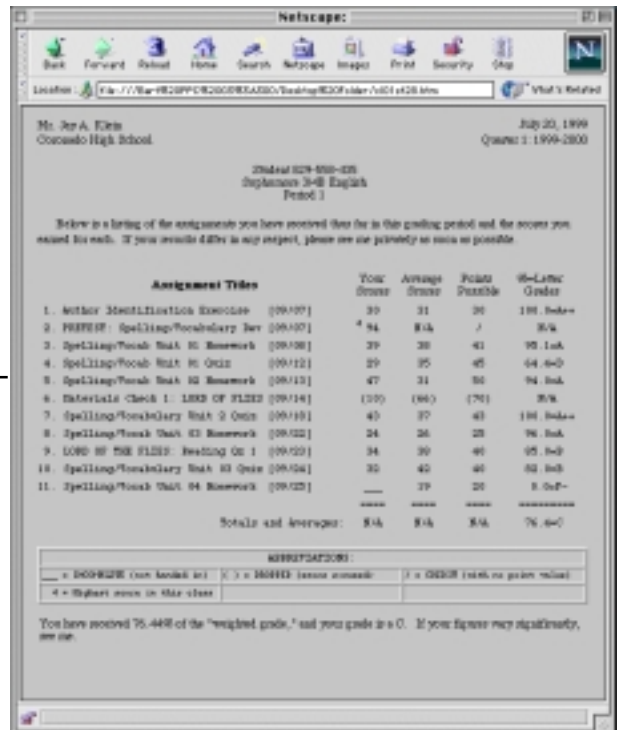
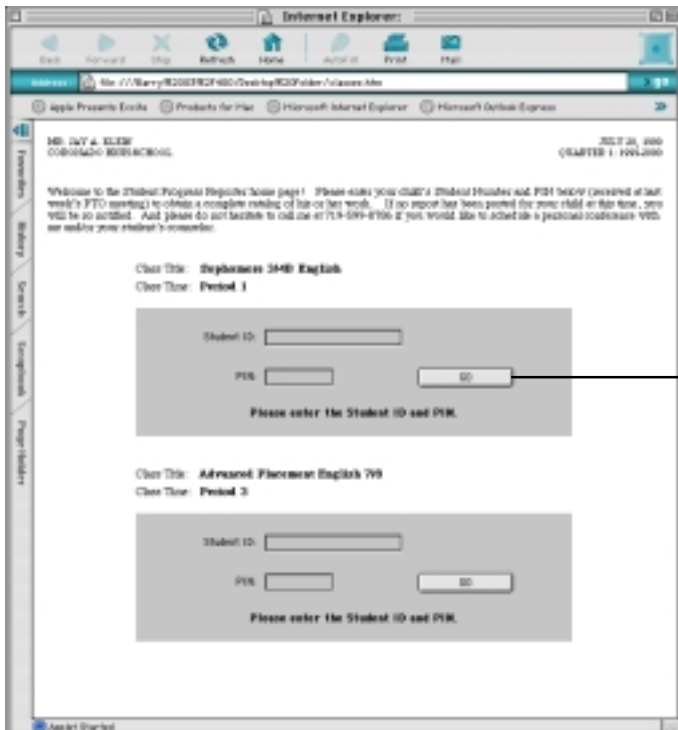
Call Toll-Free: 1-888-665-4046

MAKING THE GRADE FEATURES

Released in the summer of 1999, *Making the Grade 8.0* (and later) features a powerful new component: **Grade Busters On-Line!** No longer will teachers have to fret about paper supply budgets when printing Student Progress Reports, for such documents can be generated as “softcopy” and sent instantaneously to e-mail boxes around the world!

- ❑ In the initial release, **MtG Web** will support both of the fine browsers at right, with more to come as the component grows and matures.
- ❑ Each time teachers generate student reports, they will choose from three publication formats: **hard-copy only**, **softcopy (html) only**, or a **mixture of the two** (softcopy preferred, but hardcopy printed when e-mail addresses are not available).
- ❑ The *Making the Grade* internal databases now boast room for **5 teacher e-mail addresses** and **15 e-mail addresses** for each student! With just one click of a button you can notify parents, counselors, administrators, court officers, and the like of whatever information they may need to improve or reward student progress in your class.
- ❑ All MTG Web documents (samples below) are protected by a **Personal Identification Number (PIN)**, so student privacy is maintained at all times!

THE INTERNET/WEB CONNECTION



MAKING THE GRADE FEATURES

- ❑ *Making the Grade* for Macintosh and Windows now connects with all **Palm OS handhelds** and **Casio's Windows CE devices** to bring true portable computing power to the classroom—at an extremely affordable price!
- ❑ All class data begins and ends within the desktop editions of MTG, but transfer times between CPU and PDA are as little as **30 seconds** per class!
- ❑ *Making the Grade PDA* (MTGP) presently features the core of MTG's desktop components: the **Gradebook** and **Daily Record**.
- ❑ Each MTGP class has room for **80 students**, **42 assignments** (21 "old" and 21 "new") , and **42 days of attendance** or other behavioral information (21 days of "old" and 21 days of "new").
- ❑ MTGP can **import**, **export**, and **hold** as many class files as you may need, its only limitation being the amount of free RAM available in your Palm or Casio device.
- ❑ **Hardware and Software Requirements**

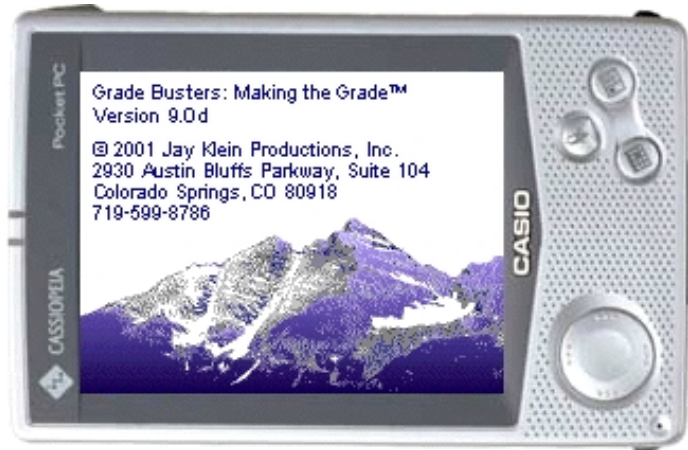
Hardware:

Windows or Macintosh computer
 Palm OS handheld (Palm, Handspring, IBM, Symbol) or Cassiopeia Pocket PC with at least 500K of free internal storage space
 HotSync/ActiveSync cradle and cable

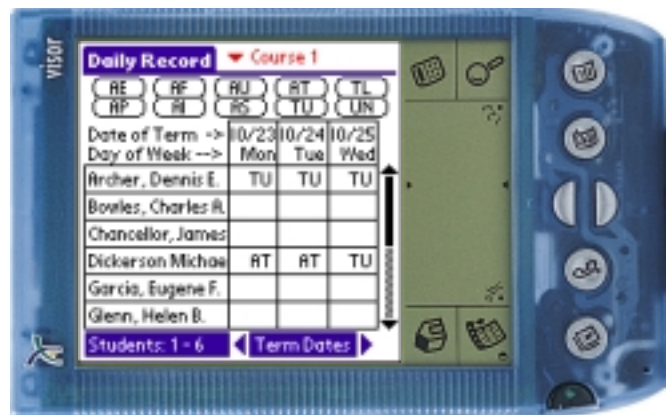
Software:

Windows 95, 98, 2000, or NT Workstation 4.0;
 Mac OS 7.x, 8.x, 9.x (or later)
 Palm OS 3.5 or later
Making the Grade for Windows or Macintosh 9.0 or later
Making the Grade PDA 1.0 (or later)

THE PDA CONNECTION



The Making the Grade PDA Gradebook



The Making the Grade PDA Daily Record



Computer Resources

Call Toll-Free: 1-888-665-4046



MAKING THE GRADE™ VOLUME DISCOUNTS

Here's some great money-saving news! **GRADE BUSTERS: MAKING THE GRADE** can be purchased in volume quantities directly from **Jay Klein Productions** in Colorado Springs at the following rates:

FULL PROGRAMS ¹

1	@	\$ 99.95
2 - 5	@	\$ 95.95

SCHOOL PACKS ²

LAB PACK OF 5	@	\$ 249.95
LAB PACK OF 10	@	\$ 474.95
LAB PACK OF 15	@	\$ 675.00
LAB PACK OF 20	@	\$ 850.00
LAB PACK OF 25	@	\$1000.00
LAB PACK OF 30	@	\$1125.00

You may order our **LAB PACKS** in "odd lots" too! That is, a Lab Pack of 7 may be purchased at the Five Pack rate of \$49.99 per program, and a 22 Pack at \$42.50 each.

YES!

Site Licenses are available and the savings are **SUBSTANTIAL!** Call toll free 1-888-665-4046, for details!

¹ Each **Full Program** comes in an attractive 3-ring *Making the Grade* binder complete with Program Documentation in 8.5" x 11" format, registration and installation instructions, one Program Disk and one Back-Up Program Disk. (The Back Up Program Disk may be used by another teacher, of course, truly making this unit a "**Teacher Two Pack.**")

² Each **School Lab Pack** also comes in the colorful *Making the Grade* binder complete with Program Documentation in 8.5" x 11" format (and certificate authorizing its on-site photocopying), registration and installation instructions for each user, Program Disks, and one emergency Back-Up Program Disk. (If time and printing facilities are a problem in your building or district, additional Program Documentation may be purchased directly from Jay Klein Productions for \$5.00 each.)

THE BEST DEAL IN EDUCATION!



The only **FREE Lifetime Update/Upgrade Guarantee** in the software industry! No matter when your building or district purchases a *Grade Busters* product, you may obtain the very latest version for only the price of postage and handling.

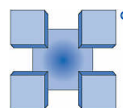
Down with software "annuity sales"! And down with the Perpetual Upgrade Syndrome (PUS), which adds 30-50% to initial software purchase prices—every year or two! When **future Windows and Mac OS's** come out, will they cost you dearly? **Probably . . . but we won't!**

JUST LOOK AT WHAT YOU GET!

Unlimited take-home, on-site, and network copies of all our products: *Grade Busters Mac: Making the Grade™*, *Grade Busters Windows: Making the Grade™*, and *Grade Busters Dos: Record Breaker™!*

Licensing costs are based on the number of **full-time classroom teachers** at a site or within the district. All counselors, administrators, secretaries, paraprofessionals, aids, and library personnel are included without additional charge.

True cross-platform data compatibility! It's "Have Disk Will Travel!" with *Grade Busters* data, because any **Dos, Windows, or Mac** computer can read and write the same **GB** class files.



Computer Resources

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